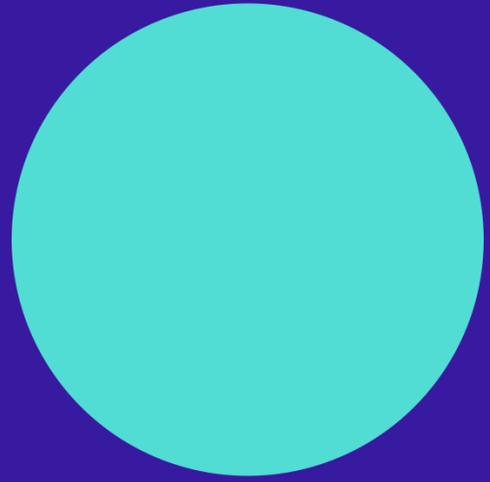




VOIXLY

# SOCIAL MEDIA 101

Presented by Bryce Dixon



## **Topics to be discussed**

- Why use Social Media for your Business?**
- What platforms are best for my business?**
- What every post should include**
- Social Media Post Design Basics**

# **Table of Contents**



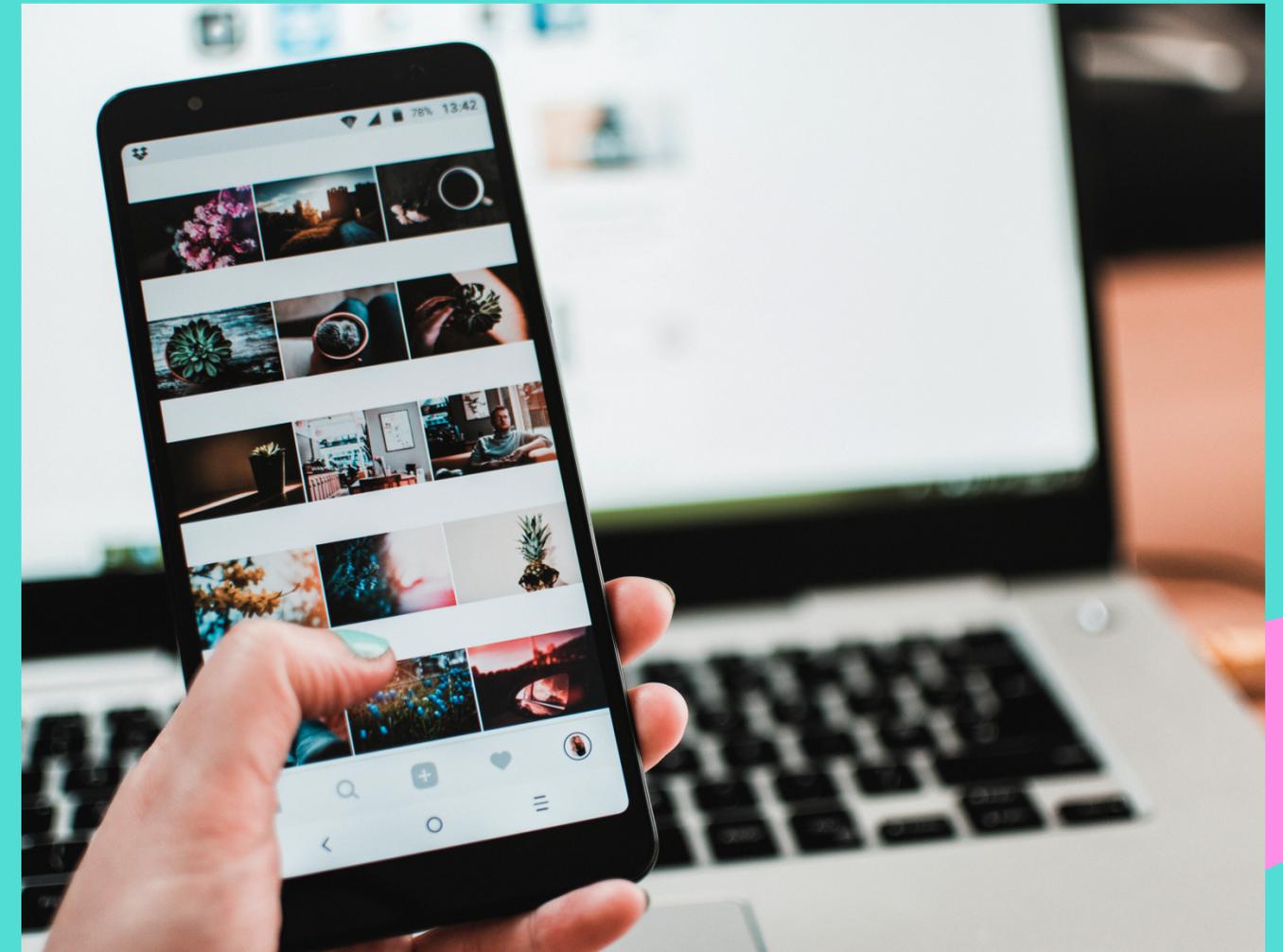


# Why use Social Media for your Business?

- It can improve the frequency, quality, and reach of your marketing.
- It's an easy way to promote your business's sales, promotions, events, and other marketing activities.

## Remember:

- **“Out of sight, out of mind” is very true where social media sites are concerned**
- **When using social media for business, keep your social media profile updated consistently, and maintain a constant presence for your business’s exposure.**



# What platforms are best for my business?

## FACEBOOK

- 70% of business-to-consumer marketers have acquired customers through Facebook

## INSTAGRAM

- Instagram has 500 million daily active users and is great for visually marketing your business



# FACEBOOK



## ■ Traffic

Sends more website referral traffic than any other social media networks

## ■ Engagement

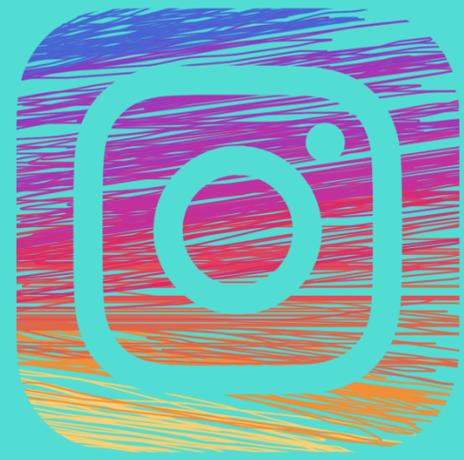
You can conduct surveys or polls, you can ask people to offer reviews about your products or services

## ■ Goal

Future outlook places strong emphasis on video content

## ■ Focus

Geared toward both news and entertainment



# INSTAGRAM

## ■ Traffic

Not optimal for driving blog or website traffic

## ■ Focus

Highly visual network for static images and short videos

## ■ Goal

Best suited for strong visual brands

## ■ Engagement

Has 500 million daily active users

# Making your page

Time to start branding



SET UP YOUR  
PAGE



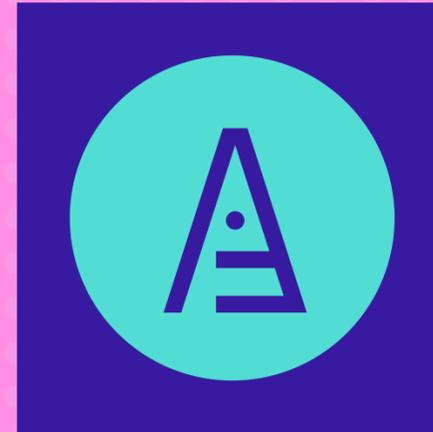
CREATE A  
STRATEGY



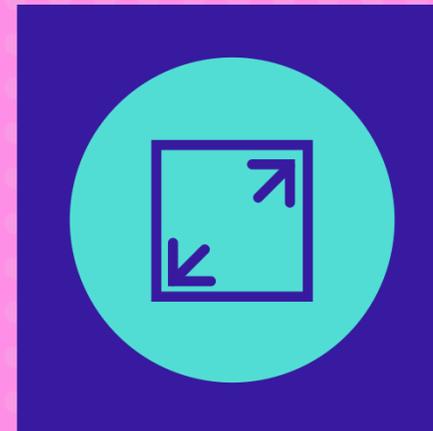
CREATE YOUR  
CONTENT

# Designing your post:

(Yes, post design matters!)



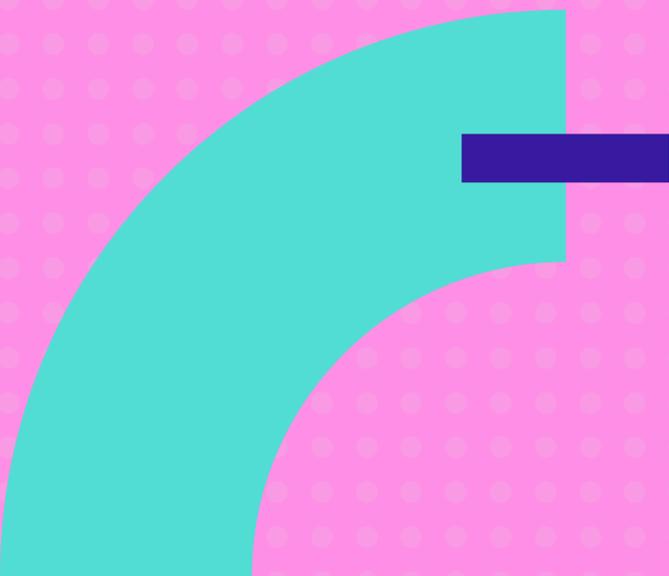
Use proper  
typeface



Always include  
your logo



Make it visually  
interesting!





# DOES REFUSING TO DO CARDIO *count as* RESISTANCE TRAINING?

## WHAT WORKS!

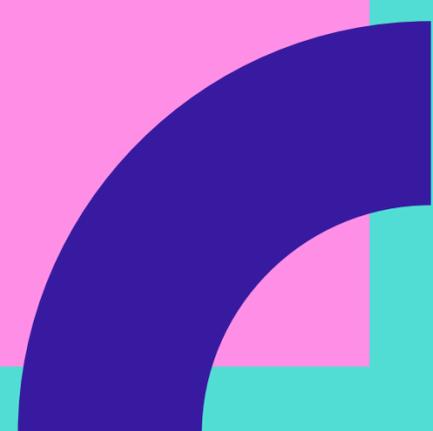
- Logo is easily found
- Strong font- makes it easy to read
- Good use of image and overlay



EXPECTING THINGS TO  
CHANGE WITHOUT PUTTING  
IN ANY EFFORT IS LIKE  
WAITING FOR A SHIP  
AT THE AIRPORT

## WHAT DOESN'T...

- The font makes it hard to read
- The graphics are good, but it's hard to read



**Remember:  
think outside  
the box!**

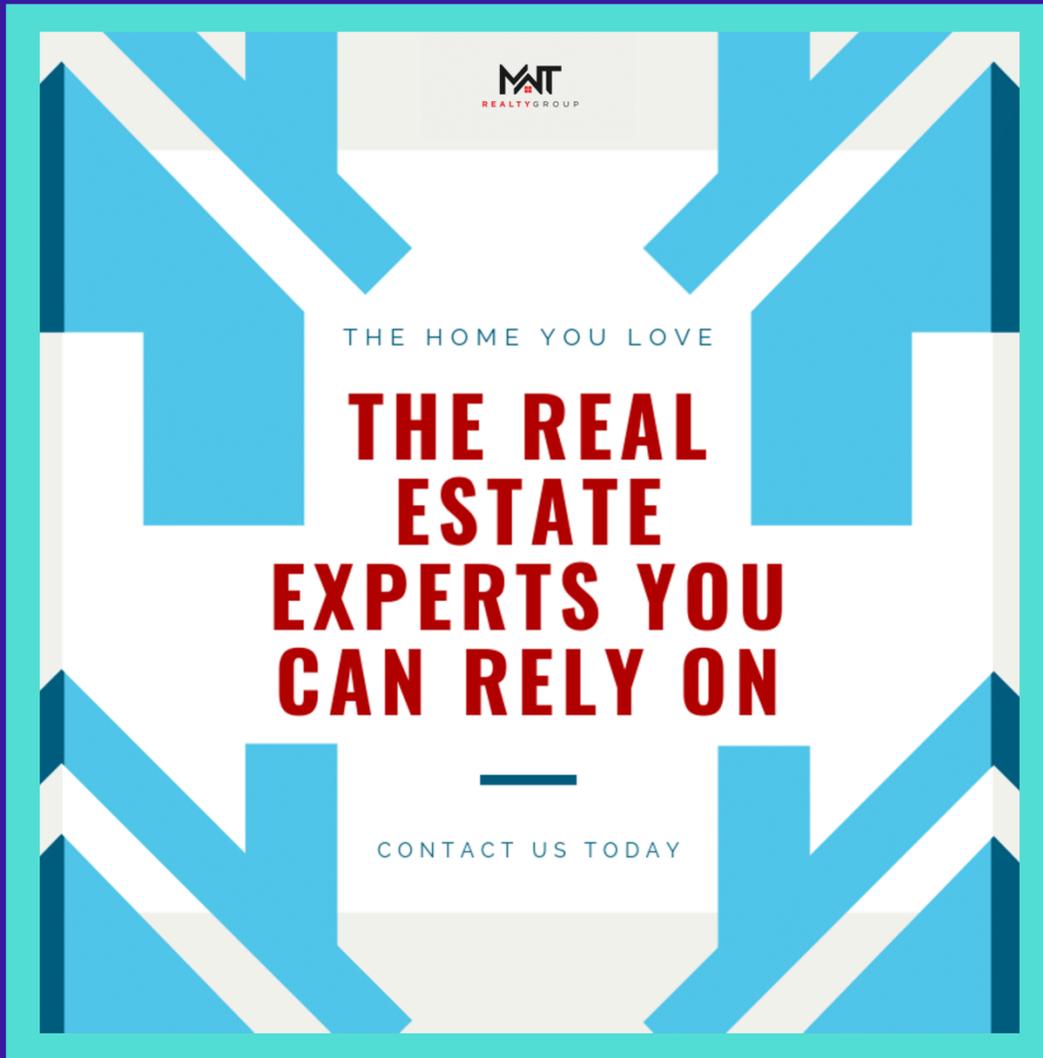
**\*\*Just because it's a  
pilates company, it  
doesn't mean I only  
have to post fitness  
images**



# My Design Tips

- MAKE IT INTERESTING
- DON'T FORGET THE LOGO
- KEEP IT CLEAN!
- TRY NEW IDEAS

# POST IDEAS



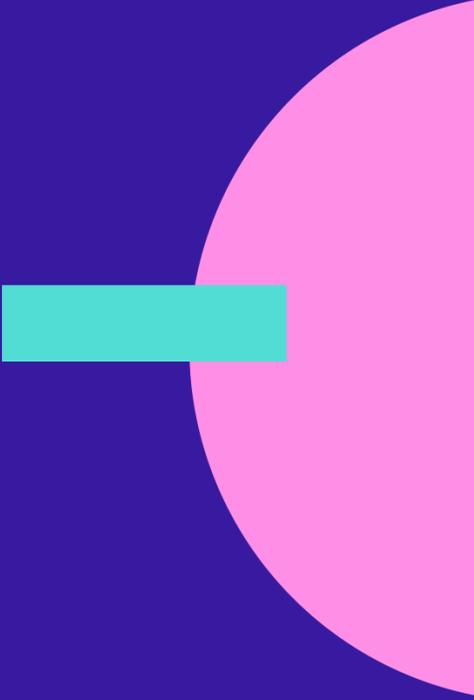
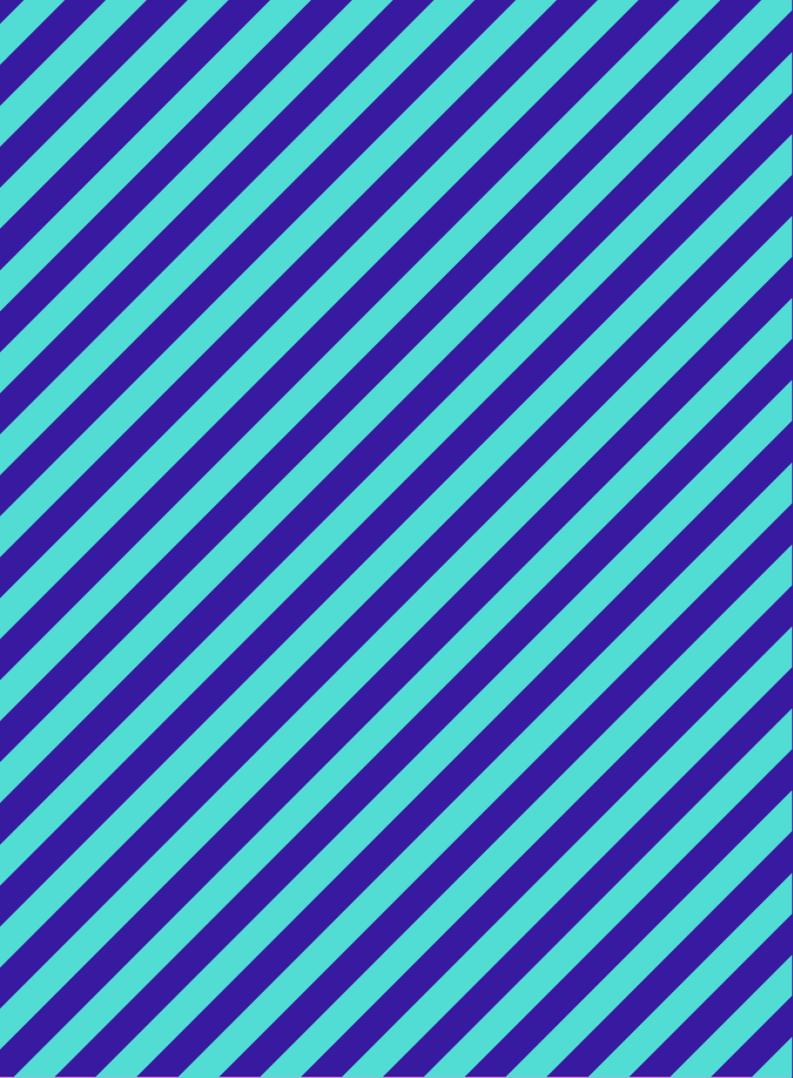
REAL ESTATE



CONSTRUCTION



MARKETING



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**THANK YOU!**